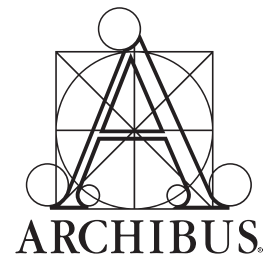


ARCHIBUS

Government Solutions



- Executive Order 13327 Compliance
- Performance Measurement
- Lease & Property Administration
- Maintenance & Repair Operations
- Condition Assessment
- Deferred Maintenance
- OMB A-123 Reporting
- Continuity of Operations
- Disaster Recovery
- Operational KPIs & Metrics
- Strategic Master Planning
- Asset & Space Management
- GASB 34 Reporting Compliance
- Moves, Adds and Changes
- Environment + Sustainability
- Furniture & Equipment Tracking
- Space Allocation

The #1 Solution for Total Infrastructure and Facilities Management in the World
Over 4 million users prove it daily—saving their organizations over \$100 billion annually

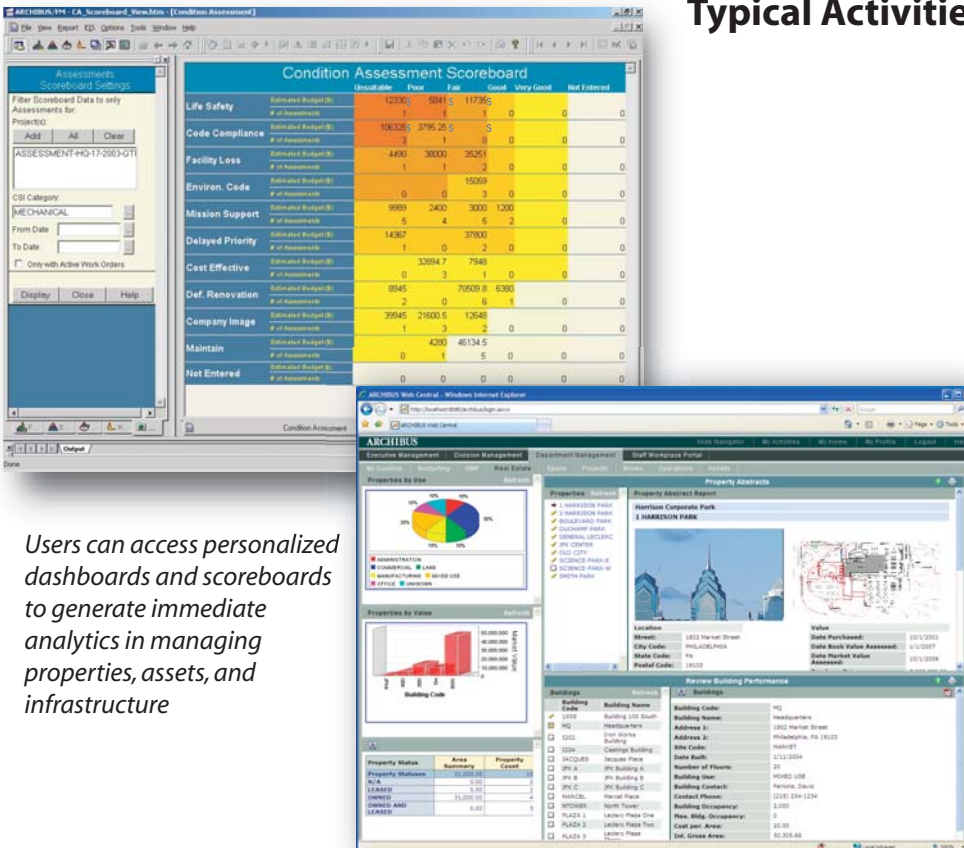
ARCHIBUS

Government Solutions

Public sector organizations are expected to provide an excellent stewardship of government assets while operating within an environment of increasing regulatory requirements, fluctuating budgets, and changing demographics. Given this challenge, it is crucial to track, manage and report information on the properties and infrastructure that enable an agency to perform its mandate, yet drive operational costs. Every day, governmental organizations like yours improve their service delivery and efficiency with the world's leading integrated facilities and infrastructure management solution—ARCHIBUS.

Benefits

- Enables comprehensive reporting that simplifies regulatory compliance with Executive Order 13327, OMB A-123, GASB Statement 34, and others
- Provides a central repository for all information associated with specific facilities as well as the property portfolio, to improve budgeting and strategic decision-making
- Improves operational effectiveness and minimizes unnecessary expenditures by optimizing the acquisition, use, and maintenance of physical assets and infrastructure
- Streamlines the work order process to increase productivity and decrease maintenance costs



Users can access personalized dashboards and scoreboards to generate immediate analytics in managing properties, assets, and infrastructure

Typical Activities and Reports include:

Asset and Space Management

- Depreciation Schedules for Equipment and Assets
- Equipment Standards
- Equipment Inventory
- Space by Function
- Rooms by Building
- Highlight Rooms by Department

Real Property and Lease Management

- Property Cost Analysis
- Budget Projection by Property
- Lease Abstract
- Lease Expirations
- Property and Building Benchmarks

Operations and Maintenance

- Work Orders Scheduled vs. Completed
- Open Work Request Status
- Maintenance Back Log Report
- Parts Usage History
- Trades Workload
- Procedures, Steps, and Resource Requirements

Over 10,000 other activities and reports right "out-of-the-box"



Satisfy Regulatory Requirements

- Track depreciation of physical assets in compliance with GASB Statement 34
- Manage EO13327 data elements effectively
- Ensure the safety of buildings and equipment by collecting, analyzing, and prioritizing condition assessment information

"Regulatory compliance is very important to us as a federal agency. We must be accountable for our property. ARCHIBUS makes it easy to pull data together and report on it."

—Edwin Lawless, Facilities Programs Manager
National Geospatial-Intelligence Agency



Centralize Property and Space Information

- Generate reports that graphically identify types and duration of space usage
- Analyze different space utilization scenarios to more efficiently plan for future expansion or consolidation
- Centralize lease and property information and calculate standard costs across multiple properties

"Using ARCHIBUS has vastly improved facilities asset management and accountability, yielding a conservative two-year savings of \$2 million to WSDOT."

—Tom Kuchman, System Administrator
Washington State DOT



Maximize Assets and Resources

- Analyze the value and performance of your assets to better prioritize capital spending
- Manage the lifecycle of physical assets such as property, buildings, and equipment, plus the ongoing expense of parts and supplies
- Improve overall space utilization via powerful reports that detail space occupancy

"Ultimately, collecting reliable real property data will support and assist agencies in meeting the governmentwide asset management goals by reducing operating costs, improving asset utilization, recovering asset value, improving facility conditions creating more productive workplaces, and enhancing safety and security."

—Karen Miller, Office of Real Property Management,
(2006, June). *A Transformation Underway: Executive Order 13327 GSA Real Property Policy*, 6

Reduce Operating and Maintenance Costs

- Increase cost awareness by tracking lifecycle expenditures on property, equipment, and infrastructure assets
- Reduce response time and provide instant access to work order status through easy-to-use, Web-based forms and tools
- Tie information from condition assessments to work order processes
- Achieve better quality and cost control by tracking labor and expenses by work order or project

"I estimate that our productivity has increased by about 40% since installing ARCHIBUS. Four years ago, we averaged 2,500 backlogged work orders per year. Once we got up and running with ARCHIBUS, that number dropped to about 350."

—Dan Rodriguez, Facility Manager
Collier County, FL



Fully Integrated, Rapidly Deployed Solution

- Fully integrated, end-to-end suite of ARCHIBUS applications addresses all aspects of real estate, infrastructure, and facilities management
- Commercial-off-the-shelf (COTS) delivery enables deployment in 90 days or less and payback within 6 months
- Over 10,000 reports available right "out-of-the-box"
- Open system architecture enables easy data exchange with other ERP systems and data sources
- Scalable, modular structure lets users assemble the combination of applications and deployment options that best fits their requirements and budget

"(With) the ARCHIBUS Strategic Master Planning application... we expect significant savings in energy costs, space needs, and staff time. Over a 15-year time frame, we project \$44 million in lease savings."

—Joe Waters, Director of Facilities Management
Johnson County, KS



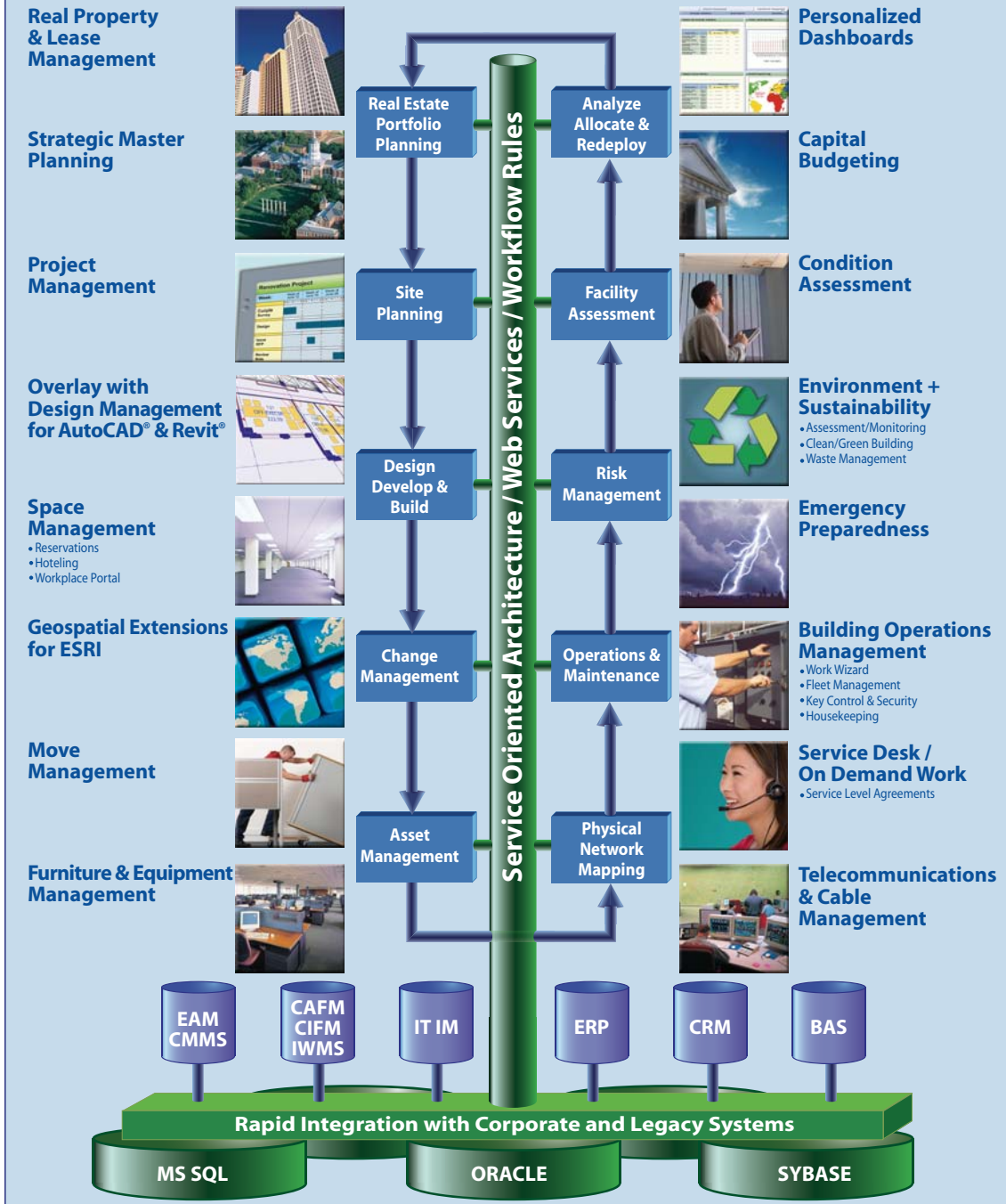
Complete and Integrated—4,000,000 Users Prove it Daily

ARCHIBUS is the #1 provider of real estate, infrastructure and facilities management solutions in the world, with expenditures for ARCHIBUS-related products and services exceeding \$1.7 billion (US). With ARCHIBUS, organizations can use a single, comprehensive, integrated solution to make informed strategic decisions that optimize return-on-investment, lower asset life-cycle costs, and increase enterprise-wide productivity—reducing their infrastructure and facilities related costs by as much as 34%.

Today, more than 4,000,000 ARCHIBUS users around the globe collectively save over \$100 billion each year for their organizations. Available in over 130 countries and more than two dozen languages, ARCHIBUS is supported through a global network of over 1,600 professionals.



ARCHIBUS applications offer complete end-to-end solutions with rapid integration and deployment in just 30 days



Some of the governmental organizations that benefit from ARCHIBUS:

- Bermuda Land Development
- City of Calgary, Alberta
- City of Hamilton, Ontario
- City of Orlando, Florida
- Collier County, Florida
- Colorado Department of Corrections
- Commonwealth of Kentucky
- District of Columbia
- Dormitory Authority of the State of NY
- Department of Housing & Urban Development (US)
- Department of State (US)
- Environmental Protection Agency (US)
- European Space Agency
- Federal Aviation Administration (US)
- Hamilton County, Ohio
- Internal Revenue Service (US)
- Johnson County, Kansas
- Los Alamos National Laboratory
- Maritime Forces Atlantic (Canada)
- Ministry of Defense (UK)
- National Aeronautics and Space Administration (US)
- National Geospatial-Intelligence Agency (US)
- National Institutes of Health (US)
- Naval Underseas Warfare Center (US)
- Northamptonshire County Council (UK)
- Nuclear Regulatory Commission (US)
- NYC School Construction Authority
- Parliamentary Works Directorate (UK)
- Public Works Government Services Canada
- Regional Municipality of Waterloo, ON
- State of Michigan
- State of Minnesota
- State of Missouri
- State of Tennessee
- U.S. Navy Europe
- U.S. Census Bureau
- United Space Alliance
- Washington State Department of Transportation
- Worker's Compensation Board of BC
- and many more...

For more information on how your governmental organization can benefit from implementing ARCHIBUS, or for GSA ordering details, visit www.archibus.com/gov7

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