Product Design & Manufacturing Collection for Autodesk HSM and Nastran In-CAD customers

Questions and answers

Starting August 7th, Product Design Collection will become Product Design & Manufacturing Collection and will include new product entitlements to HSM Ultimate for integrated CAM and Nastran In-CAD for integrated simulation.

Standalone product subscriptions for Autodesk HSM and Nastran In-CAD will no longer be available separately, and Product Design & Manufacturing Collection will be the only way to access these products.

Current subscribers to Autodesk HSM and Nastran In-CAD will be transitioned to Product Design & Manufacturing in late-September and will see their annual subscription price decrease.

Read on to understand how this exciting change impacts you.

This information is also available on the Autodesk Knowledge Network, here.

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General Information

1. What is happening?

Effective August 7th, 2017, Autodesk[®] is expanding the scope and value of Product Design Collection to deliver a better range of industry-leading solutions that help manufacturers design & make their ideas into finished products. All current Product Design Collection subscribers will now receive additional product entitlements of Nastran In-CAD for Inventor[®] and HSM Ultimate (5-axis) CAM add-ins for Inventor & SolidWorks.

We are also changing the name of Product Design Collection to Product Design & Manufacturing Collection to better reflect the scope of solutions that subscribers can access in this newly expanded collection.

These changes and new entitlements are for subscribers only. Existing maintenance plan customers of Product Design Suite, HSM products, and Nastran In-CAD will not be affected by this change, meaning customers can continue to renew their maintenance plan and receive product updates as before. Customers on maintenance plans that want to move to the new collection should consider the Move to Subscription program. Please see question 12 for more information for maintenance plan customers.

2. Can customers purchase or renew a standalone product subscription to Autodesk HSM or Nastran In-CAD anymore?

No. As part of this change, Autodesk is no longer selling standalone subscriptions for these products. New customers who want these products' capabilities may subscribe to the Product Design & Manufacturing Collection to get access to these and the rest of the products which are part of the collection.

3. Is the price increasing?

No. Autodesk is providing these additional entitlements to Product Design Collection subscribers at no additional cost. This means these subscribers will get access to more products for the same annual subscription price.

Subscription prices for HSM and Nastrain In-CAD will actually <u>decrease</u>. At the end of current subscription terms, existing Autodesk HSM and Nastran In-CAD subscribers will be asked to pay the subscription renewal price for Product Design & Manufacturing Collection, which is <u>lower</u> than what they are currently paying for HSM or Nastran In-CAD.

4. When does this change occur?

On August 7th, current Product Design Collection subscribers will receive the new entitlements, new subscriptions of the collection will include the new entitlements, and Autodesk HSM and Nastran In-CAD subscriptions will no longer be for sale as standalone product subscriptions.

Autodesk intends to automatically transition most current HSM and Nastran In-CAD subscribers in late-September 2017. Please see the section below about 'Transitioning from HSM or Nastran In-CAD to Product Design Collection' for more information about this transition, including specific actions for certain customer scenarios.

5. Who is the ideal customer for the Product Design & Manufacturing Collection?

Any company that designs and/or manufacturers products. Product Design & Manufacturing Collection is for product development, engineering, and production professionals in the manufacturing industry who design & make things using CAD, CAE, and CAM software.

Product Design & Manufacturing Collection delivers a number of advantages over subscribing to just HSM or Nastran In-CAD:



- <u>Complete range of design & manufacturing tools.</u> Product Design & Manufacturing Collection provides essential, professional-grade tools to help manufacturers take ideas from concept to finished product.
- Our best Inventor. The professional-grade modeling and design automation tools of Inventor Professional are now better, with advanced simulation, 5-axis CAM, and factory planning and optimization tools - all completely integrated into the Inventor experience to help customers accomplish more.
- Simpler choices. Simply subscribe to Product Design & Manufacturing Collection for all the key product development personnel in your organization. With greater access to more tools for their users, management and IT decision makers can save money and hassle while equipping their teams with the design and manufacturing solutions they need.
- <u>Path to Future of Making Things.</u> With access to Fusion 360, Product Design & Manufacturing Collection is the ideal way to equip product development teams to adapt and thrive in the rapidly changing world of manufacturing what we call the Future of Making Things at a pace that is right for them.

Learn more about Product Design & Manufacturing Collection here.

6. Can all licensed users access any of the products that are part of the Product Design & Manufacturing Collection?

Yes, licensed users can flexibly access any of the product titles and use up to 2 products simultaneously per the subscription licensing terms of Autodesk Industry Collections. Please visit the Product Design & Manufacturing Collection website to learn more about the included products.

Together with multi-user subscription capabilities for sharing licenses amongst a larger pool of users, Product Design & Manufacturing Collection equips entire organizations with flexible access to solutions for key personnel.

Unlike Product Design Suite, Product Design & Manufacturing Collection does not require a user to download products that she or he does not intend to use. Those products remain available as entitlements, so the full collection of products is available when a customer needs them.

Transitioning from HSM or Nastran In-CAD to Product Design & Manufacturing Collection

7. What do current Autodesk HSM or Nastran In-CAD subscribers need to do to get access to Product Design & Manufacturing Collection?

Autodesk intends to automatically provide most current HSM and Nastran In-CAD subscribers with access to Product Design & Manufacturing Collection during the month of September 2017. This applies to customers who purchased their subscriptions from Autodesk sales representative or authorized reseller partners. Customers who are being transitioned this way will receive another communication from Autodesk when their transition is complete, including more information on next steps to access their new entitlements.

8. What do customers who purchased HSM products from an online Autodesk Store need to do differently?

Important: Customers who purchased an HSM subscription from the online Autodesk Store will need to subscribe new to Product Design & Manufacturing Collection (at its lower price) when their current contract expires if they wish to continue to get subscription access to the HSM products. Unfortunately, Autodesk is unable to switch such customers to Product Design & Manufacturing Collection because they were originally created as automatically renewing subscription contracts. We will disable the auto-renewal feature so your HSM or Nastran In-CAD subscription will not automatically renew anymore, and instead you will need to continue with Product Design & Manufacturing Collection. We apologize for any inconvenience this may cause.



9. What if an Autodesk HSM or Nastran In-CAD subscription expires before the automated transition occurs in late-September 2017?

Customers with HSM or Nastran In-CAD subscription renewal dates between August 7, 2017 and late-September 2017 should subscribe new to Product Design & Manufacturing Collection (at its lower price) when, or slightly before, their original subscription term expires. This has the effect of such customers manually transitioning themselves before Autodesk is able to automatically complete this transition.

10. Will customers have to reinstall software?

Customers who want to continue using a release version that is already installed should not need to reinstall software, although re-activating products using a different serial number may be required. Please visit <u>this Autodesk Knowledge Network article</u> to learn more.

11. Will transitioned subscriptions maintain the same parameters (term duration and user-type) as the original subscription?

Yes. We plan to migrate Autodesk HSM and Nastran In-CAD subscribers to the same term duration and user type (single- or multi-user) for Product Design & Manufacturing Collection. For example, an annual, multi-user subscription to Nastran In-CAD will be migrated to an annual, multi-user subscription to Product Design & Manufacturing Collection.

12. How can HSM or Nastran In-CAD maintenance plan customers take advantage of the new Product Design & Manufacturing Collection?

These changes do not apply to customers with perpetual licenses and maintenance plan of any Autodesk products, including HSM product and Nastran In-CAD. These customers will continue to receive product updates for product(s) they already have and other maintenance plan benefits, and may renew their maintenance plan with no changes to the benefits they receive.

Customers who want access to HSM, Nastran In-CAD, and the rest of the products in Product Design & Manufacturing Collection may move to a subscription to the Product Design & Manufacturing Collection when they are eligible (within 90 days prior to maintenance plan renewal).

13. Will Autodesk HSM Ultimate subscribers maintain an entitlement to Fusion 360 Ultimate?

No. All Autodesk HSM subscribers will be switched to Product Design & Manufacturing Collection, which includes Fusion 360 (Standard level). This does represent a lower-level entitlement for Autodesk HSM Ultimate subscribers who currently have an entitlement to Fusion 360 Ultimate. The new lower price of Product Design & Manufacturing Collection (relative to the previous price of Autodesk HSM Ultimate) provides savings that come quite close to covering the additional cost of subscribing to Fusion 360 Ultimate separately.

14. How can customers renew subscription access to HSM products if the original reseller cannot sell Product Design & Manufacturing Collection?

As part of this change, some Autodesk resellers who originally sold customers HSM products will not be able to sell or renew subscriptions to Product Design & Manufacturing Collection, so they will not be able to renew transitioned subscriptions. Customers who originally purchased subscriptions to HSM products from such resellers have two main ways to continue with their HSM products:

- Product Design & Manufacturing Collection from an online Autodesk Store.
- Purchase Product Design & Manufacturing Collection from an authorized Autodesk reseller

Please visit the Product Design & Manufacturing Collection website to learn more.

