

# Spatial Business Systems Partners with IMAGINIT Technologies to Provide Utility Industry with Design Technology Adoption Services

Utilities updating their infrastructure increase likelihood of success

**BALTIMORE, MD — March 1, 2023** —Spatial Business Systems, LLC ("SBS"), the leading provider of intelligent design solutions for the utility and critical infrastructure market has partnered with <a href="IMAGINIT Technologies">IMAGINIT Technologies</a> to leverage their extensive content development, instructional delivery and implementation teams. Through this partnership, IMAGINIT will create eLearning content and training courses for the SBS products and will also provide delivery of instructional classes to SBS customers and service partners.

"We're honored that SBS selected IMAGINIT as their principal training partner as it demonstrates their trust in us earned during our collaboration on many successful implementation and adoption initiatives for shared clients," says Dennis Helmick, vice president, government and utilities, IMAGINIT Technologies. "Customers will now benefit from this alignment ensuring a high level of consistency when it comes to deploying game changing technology and its successful adoption. IMAGINIT's comprehensive range of capabilities including simulation, scanning, digital twins and other utility modernization solutions, along with a deep history in learning content development, complements the power of the SBS products and will ensure customers have a consistent experience when deploying new technology."

# **Pathway to Success**

IMAGINIT's sister division, ASCENT – Center for Technical Knowledge, a leading developer of learning content for design engineering tools including Autodesk software, will collaborate with SBS and IMAGINIT subject matter experts to enhance existing training content that further enriches the educational experience for SBS' Substation Design Suite™ and Automated Utility Design™ customers. The first two courses available will include *Automated Utility Design* and *Substation Design Suite*.

The partnership will then evolve to include a new structured educational program for a variety of SBS software products. The new training will feature a full range of learning modules to fit every customer's needs from open enrollment and instructor-led courses to self-paced eLearning options.

"We were looking for a dedicated customer-centric partner with the same high level of professionalism and execution excellence as SBS," says Dennis Beck, chief executive officer, SBS. "After working with both ASCENT and IMAGINIT on various electric utility engagements, as well as through joint participation in Substation Design Solution Industry Consortium (SDSIC) events, we're pleased to have found the right team who will ensure our customers reach success even under the most challenging situations. This partnership provides additional exceptional value for our customers as they learn to effectively and efficiently adopt our latest software and best practices in the race to modernize."

#### **IMAGINIT's Expert Consulting**

In addition to customer training, IMAGINiT's utility experts will provide strategic consulting for Substation Design Suite implementations. The team brings broad technical consulting capabilities that will help improve utilization and leverage proven technologies to meet the need for smarter, safer, and more secure infrastructure. This collaborative partnership enables SBS to continue to focus on their software development initiatives benefitting customers with the best path forward in substation design solutions.

### **About IMAGINIT Technologies**

<u>IMAGINIT Technologies</u>, a division of <u>Rand Worldwide</u> (OTCBB: RWWI), advances the way architects and engineers design, develop, and manage projects. Customers of this leading professional services and technology company include organizations in the building, infrastructure, manufacturing and facilities management industries. Organizations of all sizes work with IMAGINIT Technologies to gain competitive advantages through expert technology consulting, implementation, training, and support services. As one of the world's largest integrators of Autodesk 3D design and engineering software, the team leverages unrivalled industry experience to design systems that accelerate innovation while improving project quality and profitability.

#### **About ASCENT**

ASCENT- Center for Technical Knowledge, a division of Rand Worldwide (OTCBB: RWWI), is an Authorized Publisher and Developer of Autodesk curriculum, developing professional training courseware and technical documentation for engineering applications including those from Autodesk, Dassault Systèmes and PTC. For more information, visit the <u>ASCENT website</u> and follow ASCENT on <u>LinkedIn</u> and <u>Twitter</u>.

#### **About Spatial Business Systems**

SBS is a leading provider of intelligent design software to utilities and critical network infrastructure assets. SBS's suite of vertical-focused software solutions automate and streamline engineering & design workflows, integrate spatial and design data and improve design effectiveness. The Company serves a blue-chip customer base including some of the world's leading utilities and infrastructure firms. SBS is headquartered in Denver, Colorado with an office in Melbourne, Australia.

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